

# **EXHIBIT B**



## **Quote For:**

**Fresno Police Department  
ILP - Renewal**

## **Quoted By:**

**Lehr  
Steve Adair**

**Date: 04-20-18**



**Be Smart. Be Safe. Be Vigilant.**

		<b>Lehr</b> <b>4707 Northgate Blvd.</b> <b>Sacramento, California 95834</b> <b>(P) 916-267-5547</b>			
Attention:	Fresno Police Department	Date	4/20/2018		
Project Name:	ILP - Renewal	Quote Number:	STA-0685-01		

## PROJECT QUOTATION

We at Lehr are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(1)	VS-ILP-3M3RE	<b>Intelligence Led Policing Package w/ 3-Camera Mobile LPR Hardware - Up to 500 Sworn</b> <ul style="list-style-type: none"> <li>3-Camera Mobile LPR system - Quantity = 3 LPR Systems <ul style="list-style-type: none"> <li>Power over Ethernet (POE) LPR cameras</li> <li>Lens configuration to be confirmed by customer at time of order</li> </ul> </li> <li>CarDetector Mobile LPR Software for MDC Unit <ul style="list-style-type: none"> <li>Includes Mobile Hit Hunter Data Access Feature</li> </ul> </li> <li>LEARN Software as a Service (SaaS) including: <ul style="list-style-type: none"> <li>LEARN Data Analytic Tools</li> <li>Unlimited Commercial LPR data Access</li> <li>Hosting, data and system management of LPR data</li> <li>LEARN-Mobile Companion SmartPhone application (Android &amp; iPhone)</li> </ul> </li> <li>First year Standard Service Package for hosted LPR server access</li> <li>FaceSearch Hosted Facial Recognition <ul style="list-style-type: none"> <li>Image gallery of up to 50,000 images</li> </ul> </li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$62,390.00</b>

Qty	Item #	Description
(3)	SSUPSYS-COM	<b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b> <ul style="list-style-type: none"> <li>Vigilant technician to visit customer site</li> <li>Includes system start up, configuration and commissioning of LPR system</li> <li>Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$2,625.00</b>

Qty	Item #	Description
(1)	VSPTRVL-01	<b>Vigilant Certified Partner Travel via Client Site Visit</b> <ul style="list-style-type: none"> <li>Vigilant certified technician to visit client site</li> <li>Includes all travel costs for onsite support services</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$875.00</b>

Qty	Item #	Description
(3)	VS-LBB-02-E	<b>LPR Camera Mounting Brackets - Light Bar Mounting Style - Complete Set</b> <ul style="list-style-type: none"> <li>• LPR Camera Mounting Bracket - Rooftop under light bar</li> <li>• Compatible with most Whelen, Code3, TOMAR, Federal Signal, Argent S2 Light Bars</li> <li>• Mounts up to four (4) LPR cameras</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$3,285.00</b>

#### Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Complete system to be delivered within 30 days of AOR (After Receipt of Order).
3. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
4. Central compute resource hardware sold separately unless explicitly stated above.
5. All hardware components to have standard One (1) year hardware warranty.
6. All software to have standard one (1) year warranty for manufacturer defects.
7. Compatibility with Vigilant Solutions hardware/software to be confirmed prior to sale.
8. This Quote does not include anything outside the above stated bill of materials.
9. Lehr is a Sole Source provider for Fresno Police Department.

**Quoted by: Steve Adair - 916-267-5547 - [steve@lehrauto.com](mailto:steve@lehrauto.com)**

<b>Total Price</b> (Excluding sales tax)	<b>\$69,175.00</b>
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